

Cross-border operations present unique challenges for business owners when selling their companies. In today's increasingly global business environment, cross-border investment banking expertise is not merely a nice to have; it is essential. CIBC's investment banking team collaborates seamlessly to deliver trusted advice to clients throughout North America and globally.

## **CIBC Middle Market Investment Banking**

Dedicated middle market advisory team in the U.S. and Canada with extensive experience providing M&A and financing advice to entrepreneurs, private equity firms, and corporations

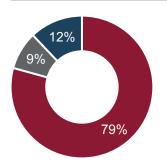
60+

Total Professionals 400+

Closed Transactions \$18B+

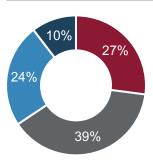
Transaction Value Delivered

### Completed Transactions by Service (1)



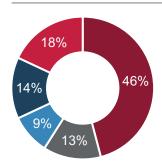
- Sell-Side M&A
- Buy-Side M&A
- Financing / Advisory

## Completed Transactions by Size (1)



- <\$20MM
- \$20-\$49MM
- \$50-\$100MM
- ■>\$100MM

# Completed Transactions by Industry (1)



- Industrials
- Business Services
- Healthcare
- Software & Technology
- Consumer

### **Recent and Ongoing Cross-Border Transactions**



Project Aftershock Project Marlin

### Note: (1) Reflects last five years of closed transactions for CIBC's middle market investment banking teams

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